



REQUEST FOR PROPOSALS

**SUPERIOR COURT OF CALIFORNIA
COUNTY OF ALAMEDA**

REGARDING:

**RFP TITLE: *WORKFORCE DEVELOPMENT
TRAINING KICKOFF EVENT***

RFP NUMBER: *SC014/45*

PROPOSALS DUE: *FRIDAY, MAY 23, 2014*
NO LATER THAN 5:00 PM, PACIFIC TIME

1.0 BACKGROUND INFORMATION

- 1.1 Superior Court of California, County of Alameda. The Superior Court of California, County of Alameda, hereinafter referred to as “the Court,” has trial jurisdiction over all criminal and civil cases in Alameda County. The Court consists of seven divisions: civil, small claims, family, probate, criminal, traffic, and juvenile. The Court and its employees strive to become recognized for their service excellence, dedication, integrity, impartiality, competence and diversity, as well as their commitment to ensuring equal access to court services and enhancing public confidence in the court system.
- 1.2 This event is a training program for employees of the Court. The program is derivative of a survey conducted by the Court’s Workforce Development Working Group, and is a precursor to a program of ongoing training the Court is implementing.
- 1.3 History of the program. There is no program history; this is the first time the program will be held. The program may be held on an annual basis in future years.

2.0 DESCRIPTION OF SERVICES AND DELIVERABLES

The Court seeks the hotel or conference center for the following program:

- Title: Workforce Development Training Kickoff Event
- Dates: 1st Choice: September 27, 2014
2nd Choice: September 20, 2014
3rd Choice: October 4, 2014
- Description: Furnish facilities and meals for the program
- Location: Alameda County
- Payment: Check
- **The Court’s maximum food and beverage unit rates for group meals including tax and gratuity:**

<u>Breakfast</u>	<u>Break</u>	<u>Lunch</u>
<u>20.00</u>	<u>\$10.00</u>	<u>\$35.00</u>

- The Court’s maximum requirements for meeting and functions, and food and beverage are detailed on the Form for Submission of the Technical Details in Attachment 5.

3.0 TIMELINE FOR THIS RFP

The Court has developed the following list of key events related to this RFP. All dates are subject to change at the discretion of the Court.

EVENT	DATE
RFP issued	<i>Friday, May 9, 2014</i>
Pre-Proposal Conference Call (Conference Call to answer any questions regarding this proposal or this new system for the Court receiving proposals from hotels)	<i>N/A</i>
Deadline for questions to bidquestions@alameda.courts.ca.gov	<i>Friday, May 16, 2014</i>
Questions and answers posted (<i>estimate only</i>)	<i>Tuesday, May 20, 2014</i>
Latest date and time proposal may be submitted	<i>Friday, May 23, 2014 5:00 pm Pacific Time</i>
Evaluation of proposals (<i>estimate only</i>)	<i>Week of May 26</i>
Short list of venues to be determined and site visits or interviews to be arranged. (<i>estimate only</i>)	<i>Week of May 26</i>
Notice of Intent to Award (<i>estimate only</i>)	<i>Week of June 2</i>
Negotiations and execution of contract (<i>estimate only</i>)	<i>Week of June 9</i>
Contract start date (<i>estimate only</i>)	<i>Week of June 9</i>
Contract end date (<i>estimate only</i>)	<i>Day after End of Program</i>

4.0 RFP ATTACHMENTS

The following attachments are included as part of this RFP

ATTACHMENT	DESCRIPTION
Attachment 1: Administrative Rules Governing RFPs (Non-IT Services)	These rules govern this solicitation
Attachment 2: Standard Terms and Conditions	<p>If selected, the person or entity submitting a proposal (the “Proposer”) must sign the Court’s Standard Form agreement containing these terms and conditions (the “Terms and Conditions”).</p> <p>The provisions marked with an (*) within the Terms and Conditions are minimum contract terms and conditions (“Minimum Terms”).</p>
Attachment 3: Proposer’s Acceptance of Terms and Conditions	On this form, the Proposer must indicate acceptance of the Terms and Conditions or identify exceptions to the Terms and Conditions.
Attachment 4: Darfur Contracting Act Certification	Proposer must complete the Darfur Contracting Act Certification and submit the completed certification with its proposal.
Attachment 5: Submission form for Technical Proposal	This form details the technical requirements for the program and must be completed and submitted in response to RFP’s technical requirements.
Attachment 6: Submission Form for Cost Proposal	This form details the pricing for the details of the program and must be completed and submitted in response to RFP’s cost requirements.
Attachment 7: Conflict of Interest Certification Form	Proposer must complete Conflict of Interest Certification and submit the completed certification with its proposal

5.0 PRE-PROPOSAL CONFERENCE CALL

The court will not hold a pre-proposal conference call for this program.

6.0 SUBMISSIONS OF PROPOSALS

6.1 Proposals should provide straightforward, concise information that satisfies the requirements of Section 7 (“Proposal Contents”). Expensive bindings, color displays, and the like are not necessary or desired. Emphasis should be placed on conformity to the RFP’s instructions and requirements, and completeness and clarity of content.

6.2 The Proposer must submit **one (1) original and three (3) copies** of the technical proposal and the cost proposal, as well as the additional attachments. The original must be signed by an authorized representative of the Proposer. The Bidder must write the RFP title and number on the outside of the sealed envelope.

6.3 Proposals must be delivered by the date and time listed on the coversheet of this RFP to:

Superior Court of California, County of Alameda
Attn: Linda Salcido, **RFP #SC014/45**
Procurement Manager
1225 Fallon Street, Room 107-M
Oakland, CA 94612

6.4 Late proposals will not be accepted.

6.5 Only written proposals will be accepted. Proposals should be sent by registered or certified mail, courier service (e.g. FedEx), or delivered by hand. Proposals may not be transmitted by fax or email.

7.0 PROPOSAL CONTENTS

7.1 **Technical Proposal (Attachment 5).** The following information must be included in the technical proposal. A proposal lacking any of the following information may be deemed non-responsive.

- a. Legal name and address of firm (Proposer), the Contact’s name, title, telephone and fax numbers and email address, and federal tax identification number. Note that if Proposer is a sole proprietor using his or her social security number, the social security number will be required before finalizing a contract.
- b. Propose meeting and function room schedule, including date, time and a description of the meeting and function room (noting dimensions, any odd shapes, angles,

pillars and other salient characteristics). Propose schedule based upon the estimated meeting and function room block indicated on Attachment 5. Answer additional questions regarding the meeting space.

- c. Propose food and beverage menus, based upon allowable maximum unit prices reimbursable by the Court in Section 2.
- e. Acceptance of additional program needs and concessions.
- f. Provide the signature of the proposer.

7.2 Cost Proposal (Attachment 6). The following information must be included in the cost proposal 6. A proposal lacking any of the following information may be deemed non-responsive.

- a. Legal name, address and taxpayer ID of firm (Proposer),
- b. Propose meeting and function room rates.
- c. Propose termination fee and corresponding effective deadline date.
- d. Proposed food and beverage unit rate(s) inclusive of any service charges, gratuity, and/or sales tax based on the menus provided on the Technical Proposal, Attachment 5.
- e. Propose parking passes, complimentary passes and normal parking rate(s), inclusive of any service charges, gratuity, and/or sales tax.
- f. Propose Internet fees for meeting space.
- g. Provide the signature of the proposer

NOTE: It is unlawful for any person engaged in business within this state to sell or use any article or product as a “loss leader” as defined in Section 17030 of the Business and Professions Code.

7.3. Acceptance of the Terms and Conditions.

- i. On Attachment 3, the Proposer must either indicate acceptance of the Terms and Conditions or clearly identify exceptions to the Terms and Conditions in the Standard Agreement (Attachment 2).
- ii. If exceptions are identified, the Proposer must also submit a red-lined version of the Terms and Conditions that clearly tracks proposed changes, and a written explanation or rationale for each exception and/or proposed change.

- iii. **Note: A material exception to a Minimum Term will render a proposal non-responsive.**

7.4. Certifications, Attachments, and other requirements.

- i. Proposer must include the following certification in its proposal:

Using Attachment 7, Proposer has no interest that would constitute a conflict of interest under California Public Contract Code sections 10365.5, 10410 or 10411; Government Code sections 1090 et seq. or 87100 et seq.; or rule 10.103 or rule 10.104 of the California Rules of Court, which restrict employees and former employees from contracting with judicial branch entities.

- ii. If Proposer has had business activities or other operations outside of the United States within the previous three years, Proposer must complete the Darfur Contracting Act Certification attached as Attachment 4 and submit the completed certification with its proposal.
- iii. If Proposer is a corporation, proof that Proposer is in good standing and qualified to conduct business in California.

7.5 Submission of Proposals

- a. The Proposer should include the following attachments in the proposal envelope:

Attachment 2 – Superior Court’s Standard Terms and Conditions – only if there are exceptions/modifications as indicated on Attachment 3.

Attachment 3 – Proposer’s Acceptance of Terms and Conditions

Attachment 4 – Darfur Contracting Act Certification

Attachment 5 – Submission form for Technical Proposal

Attachment 6 – Submission Form for Cost Proposal

Attachment 7 – Conflict of Interest Certification Form

8.0 OFFER PERIOD

A Proposer's proposal is an irrevocable offer for ninety (90) days following the proposal due date. In the event a final contract has not been awarded within this ninety (90) day period, the Court reserves the right to negotiate extensions to this period.

9.0 EVALUATION OF PROPOSALS

At the time proposals are opened, each proposal will be checked for the presence or absence of the required proposal contents.

The Court will evaluate the proposals on a 100 point scale using the criteria set forth in the table below. Award, if made, will be to the highest scored proposal.

CRITERION	MAXIMUM NUMBER OF POINTS
Cost (Meeting Room Rates, Termination Fee, Parking, Internet)	25
Meeting and Function Space (Size of rooms, AV, Flow of space, ADA compliance, Internet access)	20
Property (Location, Ease of access, Transportation, Safety in area)	15
Food and Beverage (Menu variety)	15
Acceptance of Terms and Conditions	10
Date Availability (Date Preference)	10
Responsiveness to RFP (all attachments complete)	5
TOTAL	100

10.0 INTERVIEWS

The Court may conduct interviews with Proposers to clarify aspects set forth in their proposals. If conducted, interviews will likely be conducted by phone or during site visits. The Court will not reimburse Proposers for any costs incurred pertaining to an interview, including travel expenses. The Court will notify eligible Proposers regarding interview arrangements.

11.0 RIGHTS

The Court reserves the right to reject any and all proposals, in whole or in part, as well as the right to issue similar RFPs in the future. This RFP is in no way an agreement, obligation, or contract and in no way is the Court or the State of California responsible for the cost of preparing a proposal. One copy of each proposal will be retained by the Court for official files and will become a public record.

12.0 CONFIDENTIAL OR PROPRIETARY INFORMATION

California judicial branch entities are subject to rule 10.500 of the California Rule of Court (see www.courtinfo.ca.gov/cms/rules/index.cfm?title=ten&linkid=rule10_500), which governs public access to judicial administrative records.

If information submitted in a proposal contains material noted or marked as confidential and/or proprietary that, in the Court's sole opinion, meets the disclosure exemption requirements of Rule 10.500, then that information will not be disclosed upon a request for access to such records. If the Court finds or reasonably believes that the material so marked is **not** exempt from disclosure, the Court will disclose the information regardless of the marking or notation seeking confidential treatment.

13.0 DISABLED VETERAN BUSINESS ENTERPRISE PARTICIPATION GOALS

The Court has waived the inclusion of DVBE participation in this solicitation.

14.0 PROTESTS

Any protests will be handled in accordance with Chapter 7 of the Judicial Branch Contract Manual (see www.courts.ca.gov/documents/jbcl-manual.pdf). Failure of a Proposer to comply with the protest procedures set forth in that chapter will render a protest inadequate and non-responsive, and will result in rejection of the protest. The deadline for the Court to receive a solicitation specifications protest is the due date and time for submittal of proposals.

Protests should be sent to:

Rene C. Davidson Courthouse
Superior Court of California, County of Alameda
1225 Fallon Street, Room 209
Oakland, CA 94612